



## CAPTURE CHINA'S GLOBALIZATION!

Haitong Bank S.A, a leading Chinese Investment Bank in Europe, is recruiting for several geographies worldwide (Portugal, Spain, UK, Poland and Brazil)

### **Proprietary trader for Chinese offshore bonds in Lisbon**

We are searching for people that are acquainted with both China and International capital market and at least with 3 years of working experience in trading for being a proprietary trader for fixed income products and doing the connection with the major institutions and clients in the market. Should also be able to provide market review and transaction report.

- Good track record in terms of P&L is a plus.
- English and Mandarin are compulsory.

### **Other positions that we are looking for**

We are searching for young and enthusiastic people, with around 5 years' experience, in several areas (M&A, DCM, Structure Finance, Markets – Distribution, Wealth and Asset Management, Legal and Compliance). Chosen candidates would be allocated to our teams in Europe, South America and China.

- English and Mandarin are compulsory. Another fluent language is a plus.

If you are willing for a new challenge on an international firm, please send us a letter explaining your motivation to join us, together with you CV in both English and Chinese to [happlications@haitongib.com](mailto:happlications@haitongib.com)

The application must include the Privacy Notice (Mandatory) - please download bellow.

## WHY HAITONG?

**Haitong Bank is the investment banking financial institution of Haitong Securities Co., Ltd.**

Over the last years the Bank has consolidated its national and international business, stepping up investment in markets with growth potential



The Bank operates in the world's major financial hubs and continues to intensify its involvement in some of the main emerging markets, leading a number of operations in Mexico, Poland and Brazil that cushioned the activity downturn in its traditional markets of operation.

The Bank is present in several countries through its branches, subsidiaries and representative offices or through local strategic partnerships

- â€¸ Lisbon
- â€¸ London
- â€¸ Madrid
- â€¸ Sao Paulo
- â€¸ Warsaw
- â€¸ Dublin
- â€¸ Mexico City
- â€¸ Edinburgh

## **BANK BUSINESS AREAS**

## CLIENT RELATIONSHIP AND ORIGINATION

Commercial area of the Bank with the mission to match market opportunities to Client needs and objectives, using a proactive and coordinated commercial approach.

## PRIVATE SOLUTIONS

This area looks after the treasury and investment management needs of High Net Worth Clients.

## CAPITAL MARKETS

In Debt Capital Markets, the Bank implements financing solutions that involve the structuring and placing of bond issues in the national and international markets. The Bank is also responsible for structuring domestic commercial Paper programmes for Haitong Group's corporate Clients.

## EQUITY

In this business area the Bank's services include the structuring and coordination of Privatisations, Initial Public Offerings (IPOs), Capital Increases, Public Takeovers, as well as equity-linked securities such as convertible bonds. The Bank's team of specialised analysts produces Equity Research reports and investment recommendations on listed companies in the main global markets.

## FICC

In this area, the Bank's teams work closely with their Corporate and Institutional Clients with the aim of delivering the solutions that best suit their needs and risk profile.

## MERGERS AND ACQUISITIONS

Responsible for advising on and negotiating and structuring Merger and Acquisition (M&A), joint-venture, corporate restructuring, and disposal operations, as well as for economic and financial valuations of companies, for both private companies and in privatisation operations.

## STRUCTURED FINANCE

In this area the Bank provides financial advisory services as well as project finance and structured finance solutions. It also works on the structuring/arranging, underwriting and syndication of debt financing related to the acquisition of medium-sized and large companies.

## ASSET MANAGEMENT

The core activity of this area is the selection of assets in the global equity markets, and in particular in those where the Bank is present, namely in Iberia, the United Kingdom, Poland and Europe in general, as well as in Brazil and India.

## PRIVATE EQUITY

This business is developed by Haitong Capital, the venture capital firm of Haitong Group, which is one of the oldest in Portugal. The company concentrates its activity on the Development Capital, Infrastructure and Energy segments, namely through investment in equity buy-out and expansion transactions.

## RESEARCH

We aim to write insightful and thought-provoking research with a focus on differentiated ideas and angles. Our parent company, Haitong Securities, has a very strong local network of analysts, economists and strategists including coverage of around 1,000 A-share listed Chinese companies. We leverage this core strength into our Iberian and Polish Research to try and identify structural drivers and thematics across Haitong's Research coverage.

## [RESEARCH WEBSITE](#)

# ATTENTION - PRIVACY NOTICE

It's mandatory to download, fill and send the document below ("PRIVACY NOTICE") as an attachment with your CV.

January 21, 2019

PDF

PRIVACY NOTICE

[DOWNLOAD](#)