



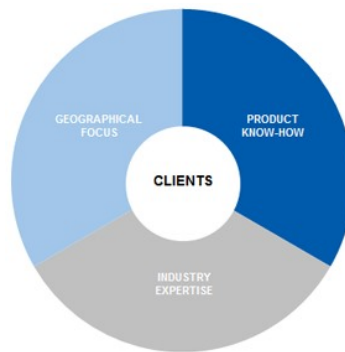
CLIENT COVERAGE

Working closely with corporate Clients, the Client Coverage team tracks unique opportunities at national and international level, supported by its extensive knowledge of the markets

The Client Coverage team strives to originate transactions for all the Bank's product areas. It works closely with corporate Clients to identify their needs and projects, supported by its extensive knowledge of the national and international market opportunities.

The sales teams are managed locally by the respective Senior Country Officers, supported by a Local Head, who heads a team of Senior Bankers, specialised by sector in a proactive and innovative approach aimed at developing sustainable and lasting Client relationships.

While keeping focused on the Portuguese investment banking market, where traditionally it has been the leader, the Bank continues to reinforce its direct international presence, originating cross-border opportunities for its Clients.



OUR TEAM

CLIENT COVERAGE TEAM



Silvan Suassuna

Client Coverage - Brazil

ssuassuna@haitongib.com.br



Bartłomiej Dmitruk

Client Coverage - Poland

bartlomiej.dmitruk@haitongib.com



Paulo Araújo

Client Coverage - UK

paulo.araujo@haitongib.co.uk