



STRUCTURED FINANCE

Through local teams based in the main financial centres and its extensive knowledge of the specifics of the various markets, the Bank offers a true competitive edge to its Clients

The Bank has developed a sound expertise in the Project Finance activity through the most recent decades as a result of its intense work as financial adviser and lead arranger for a large number of infrastructure projects, namely in the transportation and energy sectors.

As a highly experienced institution in Project Finance, the Bank has advised and closed deals in a vast array of sectors and geographies and combines solid technical skills with the knowledge of the different characteristics and particularities of the various markets on which it has been present.

As a project finance top tier reference institution in Portugal, the Bank has also acquired and developed an international expertise, having local teams in London and Sao Paulo.

The Bank's mission is to provide best-in-class services with tailor-made innovative solutions to its Clients, in the following areas:

- â€ Financial advisory services
- â€ Lead arranging
- â€ Securitisation and structured finance

The Bank's presence in geographies considered strategic allied to its accumulated know-how and expertise give it access to operations and projects with high profile and attractiveness.

The Bank is a reference player in loan structuring, underwriting and syndication for medium-sized and large corporate acquisitions

The Acquisition Finance area includes the activities related to the structuring/arranging, underwriting and syndication of debt financing for the acquisition of mid and large sized companies. The Bank has been a market leader in Portugal with dedicated product teams in Portugal, Poland and Brazil.

The acquisition debt, which can take the form of a package comprising several tranches with different terms, is structured according to the cash-flow generation profile of the target company. In other situations, especially when the transaction is led by a corporate, the debt package will also take into account the cash flow profile of the buyer with the intention to enhance the financing structure.

The most common type of debt used is senior debt (i.e., which takes priority over subordinated creditors and shareholders). The subordinated debt (mezzanine or high yield bonds) is also present in some transactions.

The Bank's team has built a wide experience and know-how through the execution of this type of transactions, having introduced Leveraged Buyouts (LBO) and Management Buyouts (MBO) to the Portuguese market.

Besides Acquisition Finance, the Other Loans business designs structured solutions for corporate Clients for large or relatively complex investments/refinancings, and also provides advisory support to its Clients. Through the Bank's Warsaw branch, we are also supporting Clients in the development of their activities in Eastern Europe, mostly through assisting them with the provision of bank guarantees/stand-by letters of credit.

DEALS AND AWARDS

Experience, Leadership and Success

ENERGY BRAZIL



Feasibility Analysis for the Winning Bids for the ANEEL's Public Tender of Transmission Lines n° 005/2016 Lots 10 and 15

R\$ 559,000,000

Financial Adviser
2017



ENERGY BRAZIL



Financial Advisory Services on the Public Tender of New Transmission Lines ANEEL Auction n° 005/2016 Lots 7, 11, 18 and 21.

R\$ 3,740,000,000

Financial Adviser
2017



CONSUMER & RETAIL PORTUGAL



Refinancing and increase of facilities to pay expansion capex

€ 190,000,000

Structuring Bank, Facility Agent
2017



CONSTRUCTION & REAL ESTATE



International Public Tender for a 30MW Wind Farm in Mozambique

US\$ 100,000,000

Financial Adviser
2016

