



HAITONG

FX Electronic Platform



PROTECT YOUR BUSINESS WITH CONFIDENCE

SPOTS | FX SWAPS | FORWARDS | BLOCK TRADES | NDFs



HAITONG

Overview

Trading platform for OTC Derivatives

Access to Electronic Communication Network (ECN) Liquidity

No dealing desk

Execution fully automated

HEP is a cutting-edge FX trading platform for OTC derivatives, offering **streaming and fully executable prices**.

It provides access to **ECN liquidity**, ensuring highly **competitive quotes** aligned with interbank standards.

The platform supports **autonomous client use**, including **unlimited market consultations**, and guarantees **best execution** through Haitong's **neutral stance** on all requests.



Real-time updated prices

Dematerialization of confirmations

Free access. No hidden costs or fees

Possibility of creating demo users

What We Do?

To Whom?

Haitong clients with approved credit lines

(Not needed for spot trading)

How to install?

Java applet, no web browser required

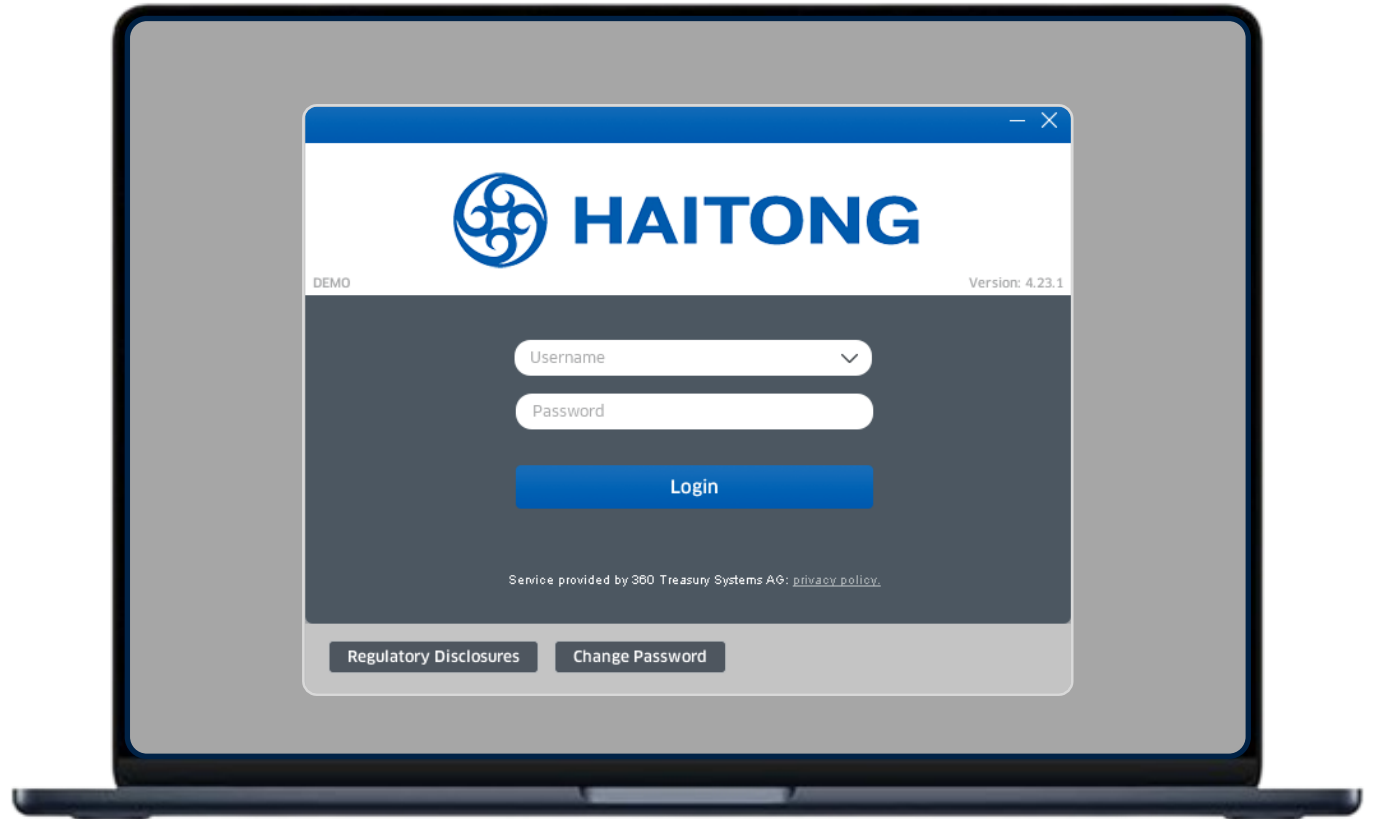
How much does it cost?

Free. No costs or hidden fees

What products are covered?

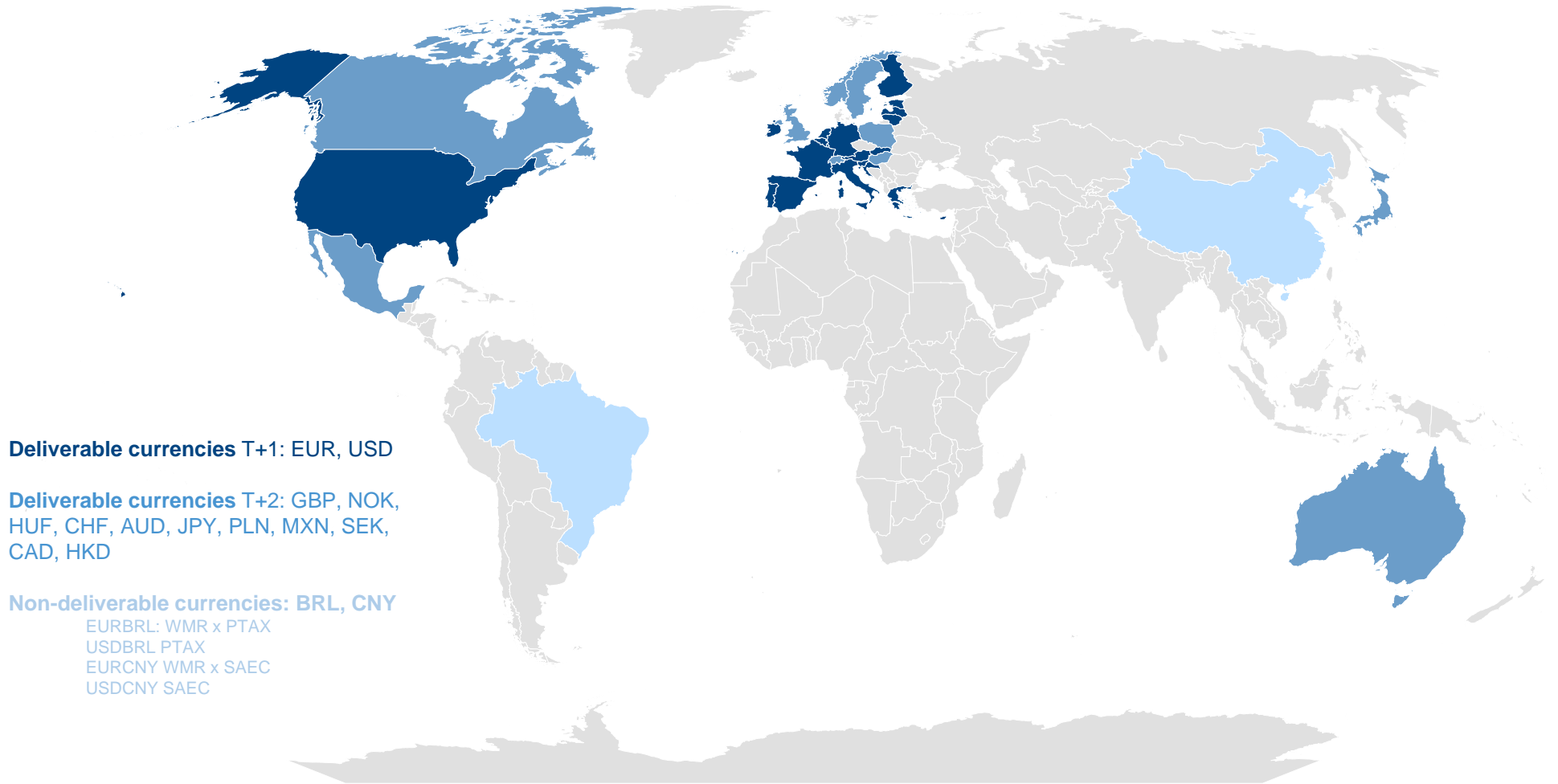
Spots / Outright ^(a)
Block ^(a)
Swap ^(a)
NDF ^(b)

(a) Deliverable currencies
(b) Non-deliverable currencies



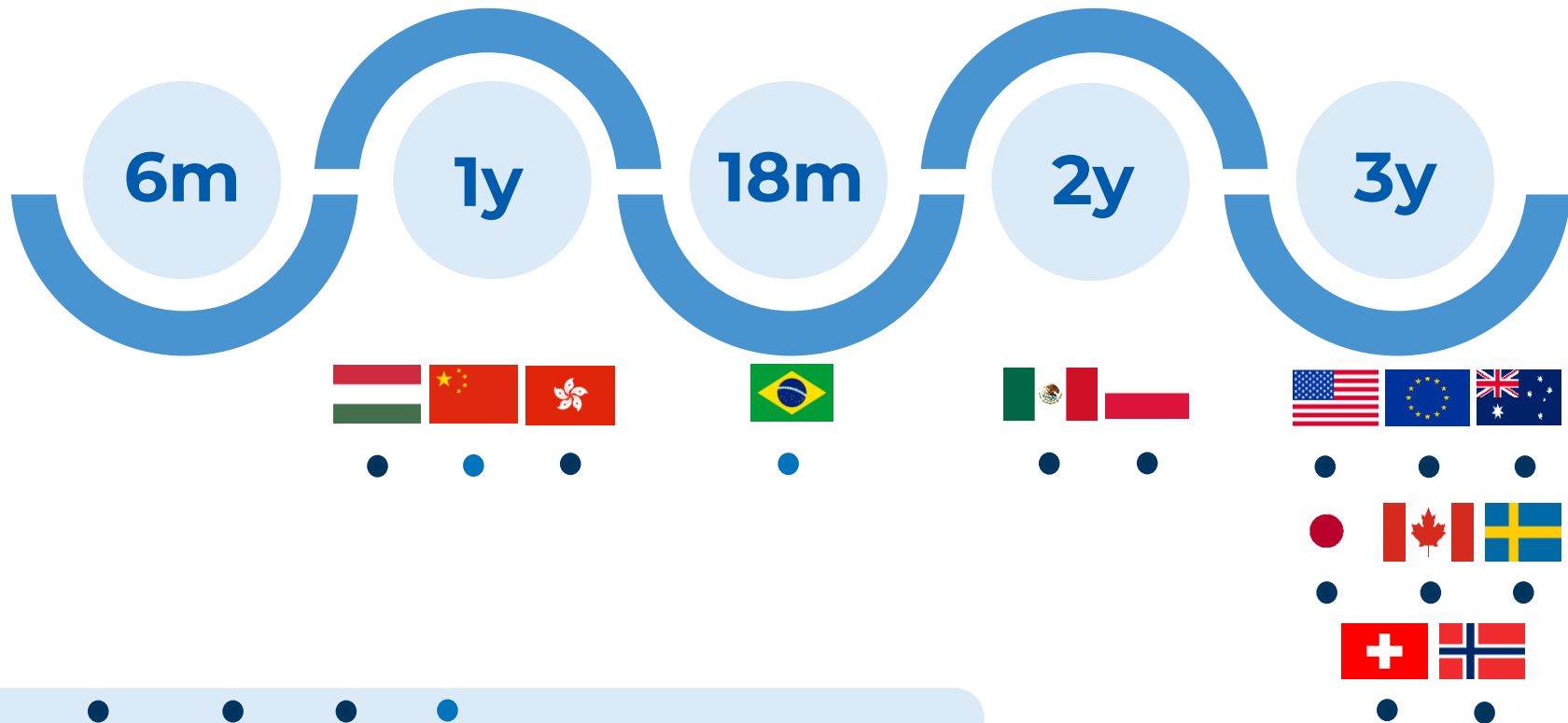
Available Currencies

Deliverable & Non-Deliverable Currencies



Available Currencies

- NDF
- Spot / Outright / Block / Swaps



● Spots / Outrights / Block / Swap / NDF

● Automatic pricing
 ● Streaming
 ● Executable

HEP Requirements

KYC



Standard Settlement
Instructions



KYC
Documentation



Authorized Traders
List

Risk & Legal



Bottom-up Scope:
Shareholders / Parent
Companies



Last three financial
statements

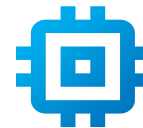


Standard ISDA
Package

Software / Hardware



Java Web Start
Application



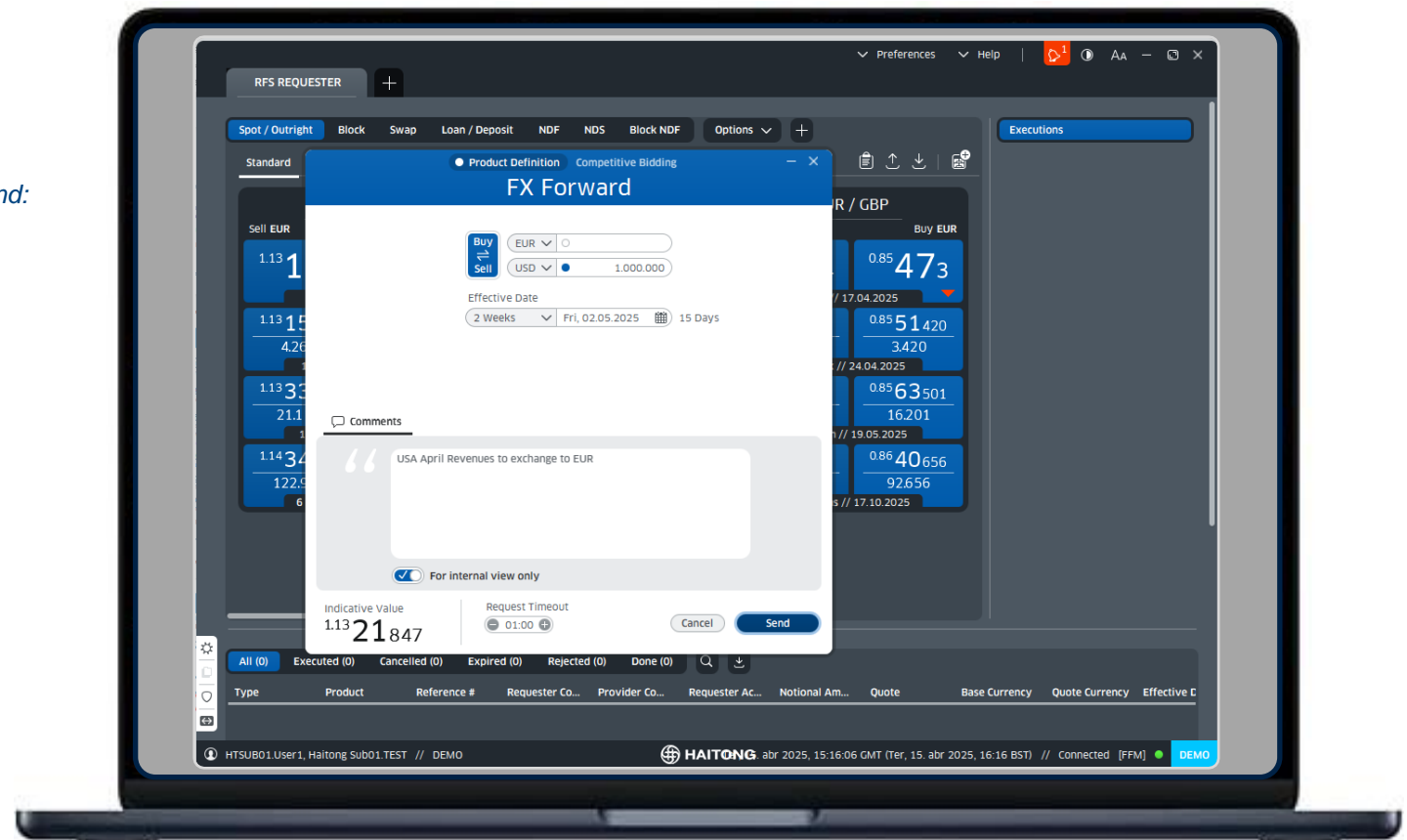
4GB RAM
Minimum

Pay an Expenditure Invoice in EUR in 2 weeks

Step 1

For this example, let's assume an American company that has to pay an expenditure invoice in EUR on May, 2nd: Sell USD 1M / Buy EUR

1. **Click** on the right side of the EURUSD panel, on the desired tenor
2. **Enter the Notional Amount** and check the trade direction
3. **Click "Send"** to get the quote



Avoid complex negotiations — access transparent pricing and fast execution when you need it most

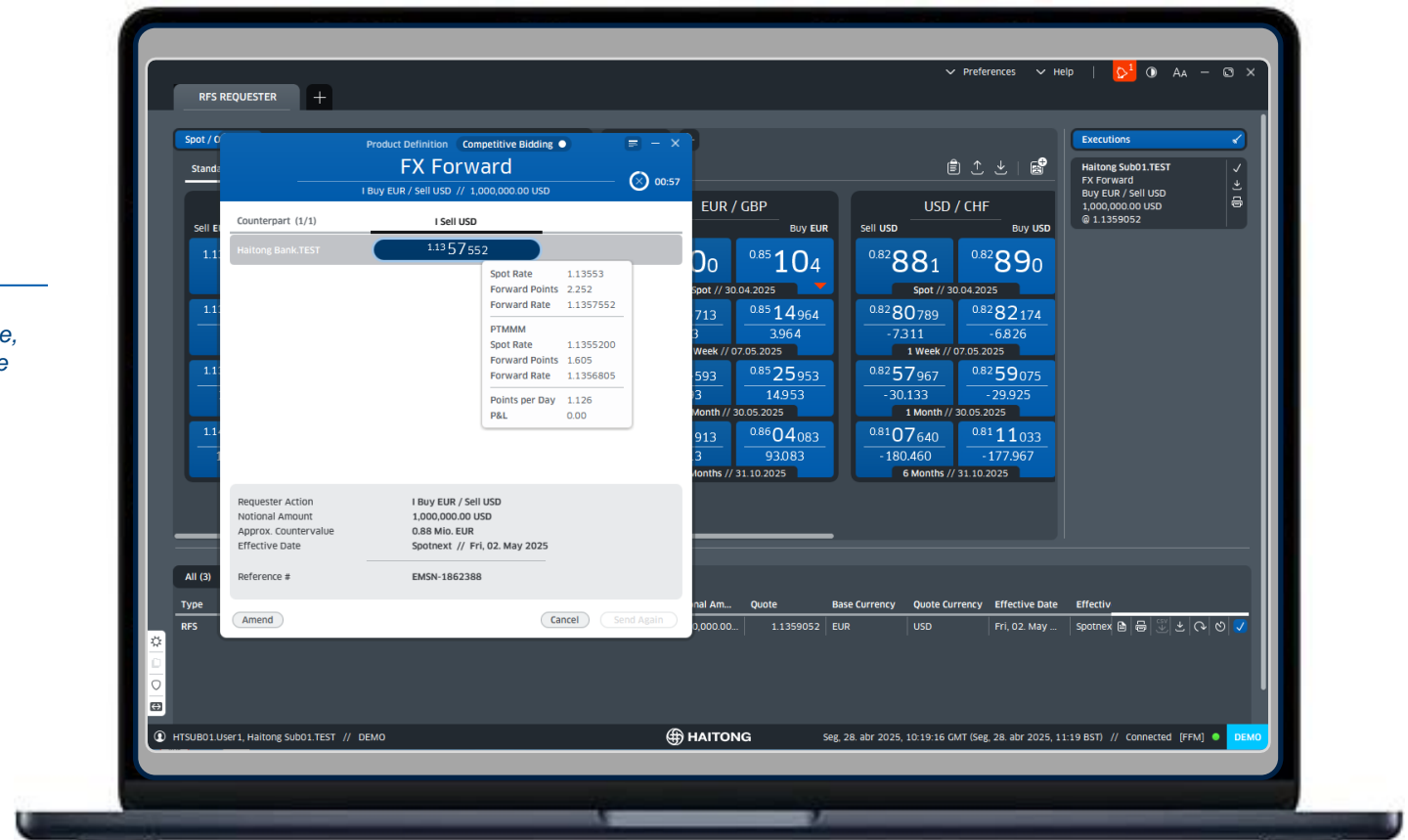
Pay an Expenditure Invoice in EUR in 2 weeks

Step 2

4. HEP will always show the best price.
5. **Click to Execute** deal

When the mouse is hovered over the price, without clicking, the Platform displays the details of the deal pricing, as follows:

Spot Rate	1.13553
Forward Points	2.252
Forward Rate	1.1357552
<hr/>	
PTMMM	
Spot Rate	1.1355200
Forward Points	1.605
Forward Rate	1.1356805
<hr/>	
Points per Day	1.126
P&L	0.00



PTMMM - Pre Trade Mid Market Mark, which represents the mid price at the time the client is getting the quote

See both our executable price and the interbank mid — full transparency so you can compare Haitong Bank to your relationship banks

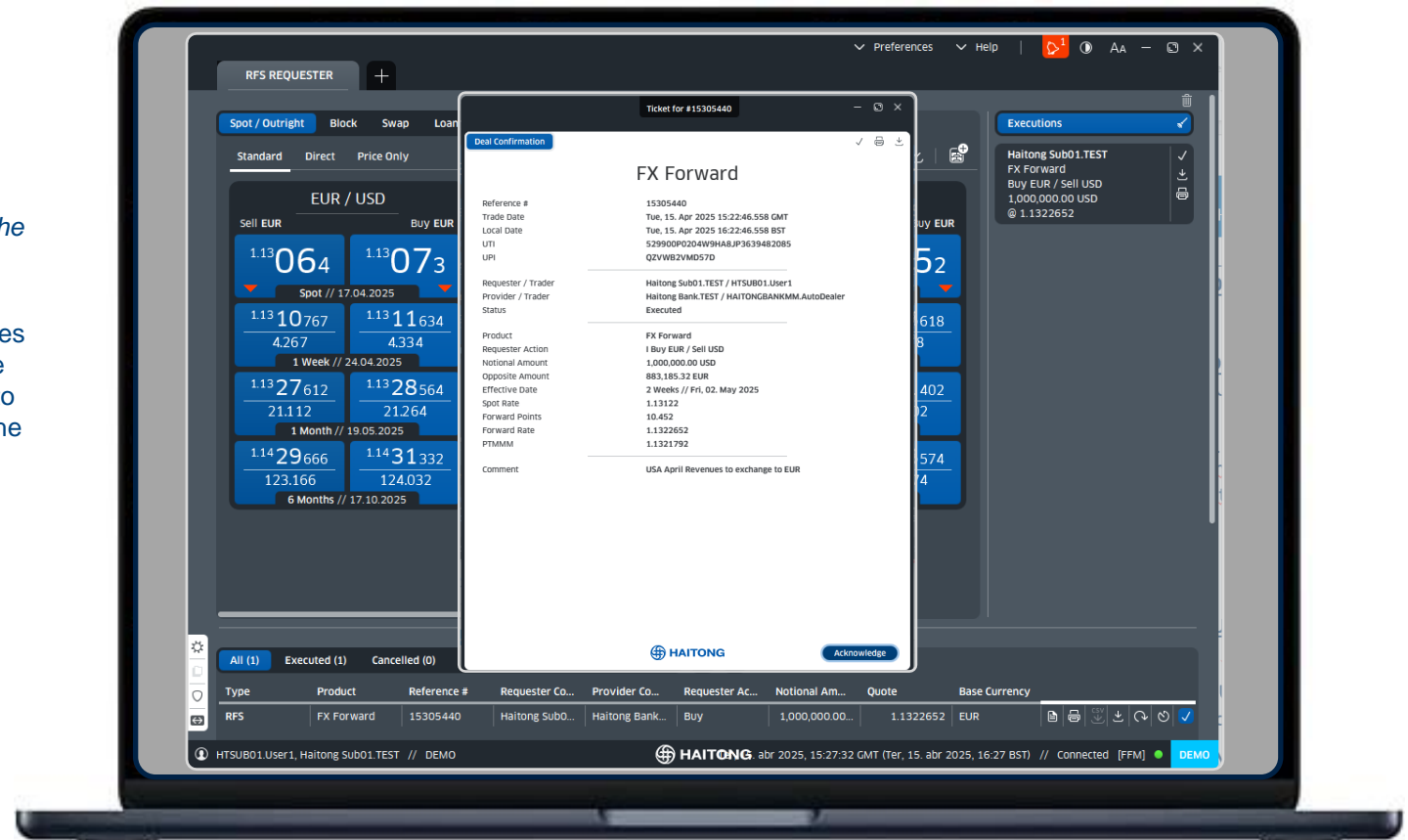
Pay an Expenditure Invoice in EUR in 2 weeks

Step 3

6. Deal Confirmation pops-up

in HEP Prod version, Deal Confirmation is automatically sent to the user email

There is no need to sign Physical copies and all related documentation. Trade confirmations are automatically sent to the client's email immediately when the deal is executed



Automatic trade confirmations sent directly to your email — no paperwork, no manual signatures, no delays.

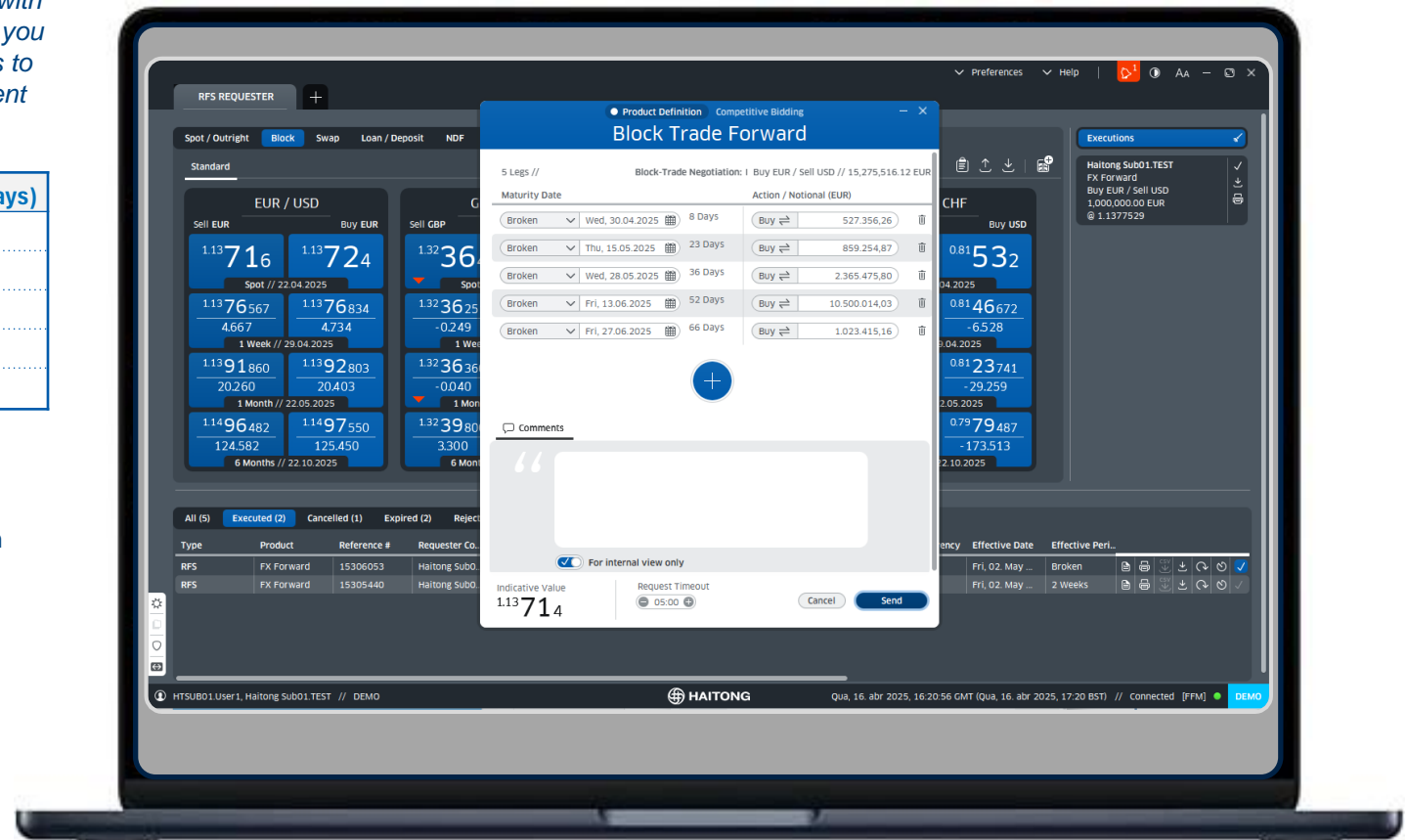
Receive Income from Sales (Exports) in USD

Suppose you're an Iberian company with receivables in USD from exports and you need to convert all those receivables to your local currency (EUR) for different maturities in the future

Client	Receivables (USD)	Tenor (days)
A	527 356,26	8
B	859 254,87	23
C	2 365 475,80	36
D	10 500 014,03	52
E	1 023 415,16	66

Step 1

1. Input the **Notional** and **Maturity** in the desired legs of the Block trade and click "**Send**"
2. After clicking **Send** in the prior window, the Platform moves on to the competitive bidding window.
3. By clicking once on the Price (Net Amount) the **Platform will execute all legs of the Block Trade**. The Platform will then display all confirmations **at the same spot**



Several deals, one execution and the same spot – full visibility with instant confirmation

To Hedge the Countervalue of Monthly Revenues in BRL that are Accounted in EUR

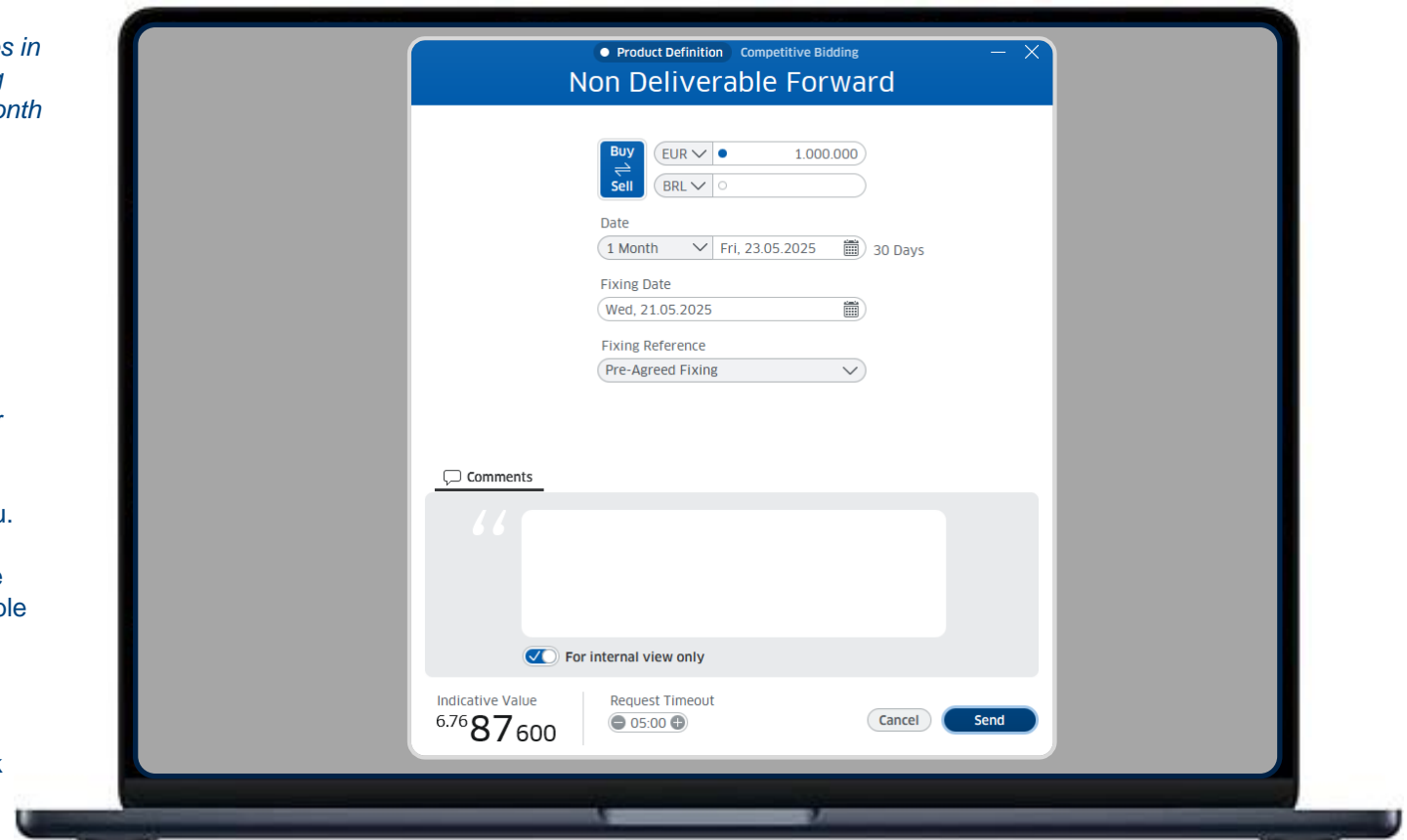
Countervalue in EUR from revenues in BRL will depend upon prevailing EUR/BRL FX-Rate at end of the month

Trading Steps

1. **Click** on the right side of the EURUSD panel, on the desired tenor
2. **Enter the Notional Amount** and check the trade direction and tenor
3. **Fixing Date:** Can be typed or selected from the drop-down menu.
4. **Fixing Reference:** Select from the drop down menu. Currently available fixings:

PTAX.WMCo 4 pm LND

5. **Click "Send"** to move on and click on the price on the next page to execute the trade immediately



Hedge currencies with restricted convertibility — NDFs available directly through our platform.

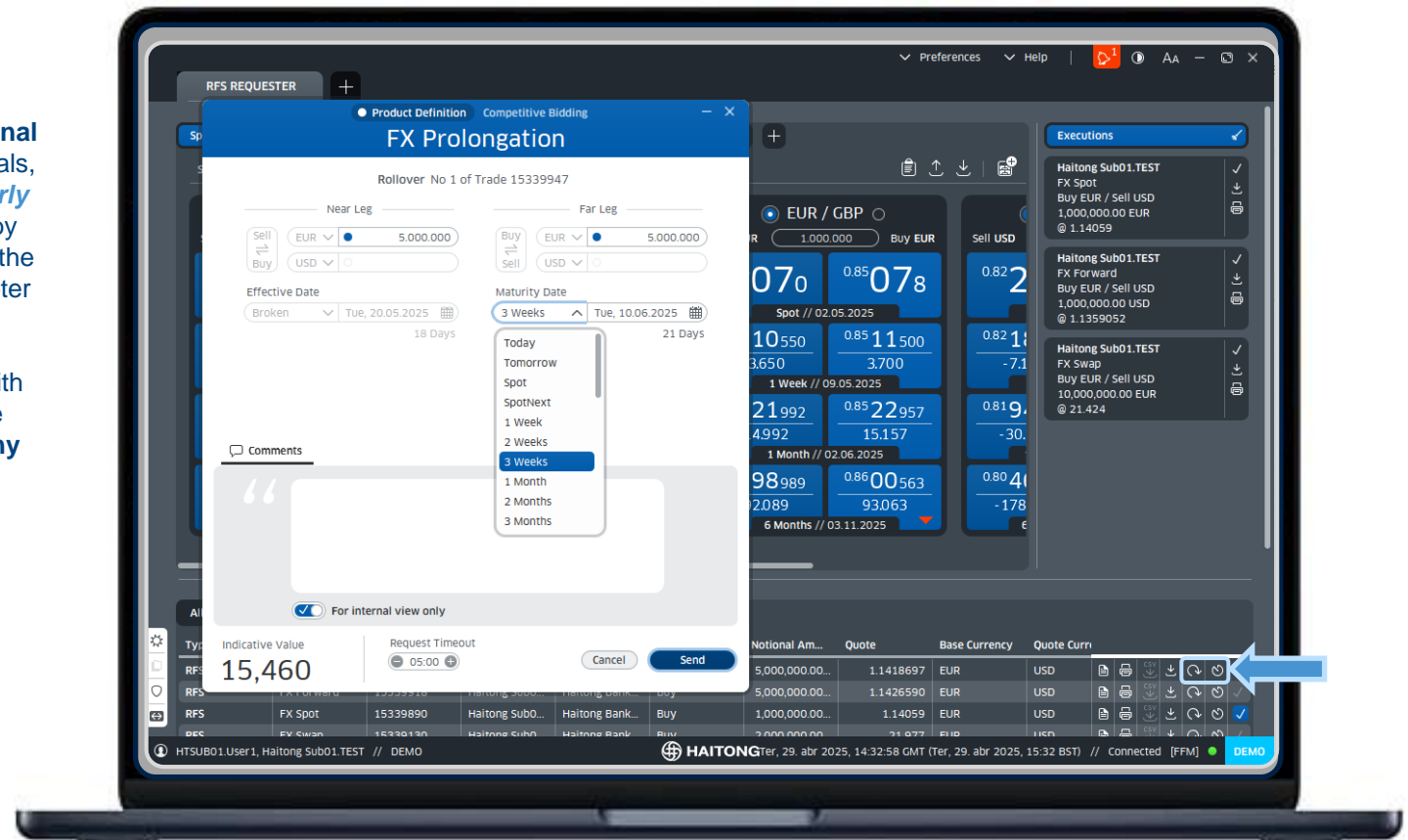
Rollover & Early Termination of Forward Trades

With just one click HEP allows clients to request the rollover or early termination of trades.

How does it work?

If the client wants to **adjust the notional or the maturities** of the executed deals, they can **request the rollover or early termination** of those deals simply by clicking on the respective buttons on the Deal Tracking section view at the footer of the screen

The forward price will be adjusted with the forward points for the new date chosen to settle the deal **without any additional costs**



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